

Total Number of Working Staff Year Wise

| Sr. No | Parameter | As on 31.03.2015 | As on 31.03.2016 | As on 31.03.2017 | As on 01.02.2018 |
|--------|--|------------------|------------------|------------------|------------------|
| 1 | Staff Strength Executives (In Nos) | 46694 | 44906 | 45354 | 47388 |
| 2 | Staff Strength Non-Executives (In Nos) | 178818 | 166180 | 151094 | 136575 |
| | Total Working Strength | 225512 | 211086 | 196448 | 183963 |

Total Number of Working Connections Year Wise

| | Total Number of Working Connections | As on 31.03.2015 | As on 31.03.2016 | As on 31.03.2017 | As on 31.01.2018 | % Variation (2015 Vs 2016) | % Variation (2016 VS 2017) | % Variation (2017 Vs 2018) |
|---|-------------------------------------|------------------|------------------|------------------|------------------|----------------------------|----------------------------|----------------------------|
| 1 | Landline | 16411946 | 14762370 | 13688964 | 12314746 | -10.1 | -7.84 | -10.0 |
| 2 | WLL | 1984942 | 1403091 | 961026 | 771488 | -29.3 | -46.00 | -19.7 |
| 3 | ADSL Broad Band | 9908872 | 9857047 | 9843250 | 9140582 | -0.5 | -0.14 | -7.1 |
| 4 | FTTH BB Connections | 41584 | 78182 | 124358 | 176943 | 88.0 | 37.13 | 42.3 |
| 5 | Cellular | 75358482 | 85419531 | 100437655 | 107690867 | 13.4 | 14.95 | 7.2 |
| 6 | Leased Line above | 8019 | 9765 | 12712 | 15367 | 21.8 | 23.18 | 20.9 |

Revenue Details Year Wise

| Parameter | 2014-15 | 2015-16 | 2016-17 | 2017-18 (upto 3rd quarter) Unaudited & provisional | % Variation (2015 Vs 2016) | % Variation (2016 VS 2017) | % Variation (2017 Vs 2018) |
|------------------------------------|--------------|--------------|--------------|--|----------------------------|----------------------------|----------------------------|
| Income/ Expenditure | | 3766 | | | | | |
| 1 Total Income (In Crores) | 28645 | 32411 | 31533 | 16268 | 13.15 | -2.71 | -48.41 |
| 2 Total Expenditure (In Crores) | 37291 | 37270 | 36327 | 24562 | -0.06 | -2.53 | -32.39 |
| Net Profit/Loss (In Crores) | -8646 | -4859 | -4794 | -8294 | | | |